## Abdelhafid Boussouf University Center - Mila

Faculty of Economics, Commercial & Management Sciences

**Departement Of Economics** 

Lectures On: Internatinal Trade

Addressed To 3<sup>rd</sup> Year Students – 1<sup>st</sup> Semester

By Teacher: Mekhtout Oumaima

Academic Year 2024-2025

#### International Trade: A Comprehensive Lesson

#### Introduction

International trade refers to the exchange of goods, services, and capital across international borders or territories. It plays a vital role in the global economy, allowing countries to access products they cannot produce efficiently and to sell their surplus goods. International trade fosters economic growth, promotes cultural exchange, and builds relationships between nations.

## Key Concepts of International Trade

#### 1. Definition and Scope of International Trade

- International Trade (التجارة الدولية):
  The exchange of goods and services between countries.
- It includes **exports** (الصادرات), goods and services sold to other countries, and **imports** (الواردات), goods and services bought from other countries.
- *Scope*: International trade includes a wide range of activities, such as the trade of physical goods, digital services, capital investments, and intellectual property.

#### 2. Benefits of International Trade

# 1. Access to Diverse Products and Services ( الوصول إلى منتجات وخدمات):

- Countries can import goods and services that are unavailable or expensive to produce domestically.
- o Example: Importing tropical fruits into colder regions.

## 2. Economic Growth (النمو الاقتصادي):

- o Trade generates revenue and creates jobs, boosting a nation's economy.
- Example: Export-oriented economies like China have grown rapidly through global trade.

#### 3. Specialization and Efficiency (التخصص والكفاءة):

- o Countries focus on producing goods in which they have a **comparative** advantage (الميزة النسبية), leading to more efficient resource allocation.
- o **Example:** Saudi Arabia specializes in oil exports while importing technology.

## 4. Cultural Exchange (التبادل الثقافي):

 Trade facilitates the sharing of ideas, knowledge, and cultural practices between nations.

## 5. Improved Relations Between Countries (تحسين العلاقات بين الدول):

o Economic interdependence fosters diplomatic relationships and peace.

#### 3. Key Theories of International Trade

#### 1. Absolute Advantage (الميزة المطلقة):

- Proposed by Adam Smith, it states that a country should export goods it can produce more efficiently than others.
- o **Example:** Brazil's efficiency in producing coffee.

## 2. Comparative Advantage (الميزة النسبية):

- David Ricardo's theory suggests countries should produce and trade goods they can produce at a lower opportunity cost.
- o **Example:** India's focus on IT services over manufacturing.

#### 3. Heckscher-Ohlin Theory (نظرية هيكشر-أوهلين):

 Argues that countries will export goods that use their abundant resources (e.g., labor or capital) and import goods that require scarce resources.

#### 4. New Trade Theory (نظرية التجارة الجديدة):

- Suggests that economies of scale and network effects play a key role in international trade.
- o **Example:** Global dominance of tech giants like Apple and Microsoft.

#### 4. Barriers to International Trade

Despite its benefits, international trade faces several obstacles:

- 1. Tariffs (التعريفات الجمركية):
  - Taxes imposed on imported goods to protect domestic industries or generate revenue.
- 2. Quotas (الحصص):
  - o Limits on the quantity of goods that can be imported or exported.
- 3. Trade Embargoes (الحظر التجاري):
  - o A complete ban on trade with specific countries.
- 4. Non-Tariff Barriers (الحواجز غير الجمركية):
  - Regulations or standards that make it difficult for foreign products to enter the market.
  - o **Example:** Strict safety or environmental standards.
- 5. Political and Economic Instability (عدم الاستقرار السياسي والاقتصادي):
  - o Wars, sanctions, or unstable economies can hinder trade activities.

#### 5. Trade Agreements and Organizations

- 1. Free Trade Agreements (اتفاقيات التجارة الحرة):
  - o Agreements between countries to reduce or eliminate trade barriers.
  - Example: NAFTA (North American Free Trade Agreement), now replaced by USMCA.
- 2. World Trade Organization (WTO) (منظمة التجارة العالمية):
  - Established to oversee global trade rules, resolve disputes, and promote free trade.
- 3. Regional Trade Blocs (التكتلات التجارية الإقليمية):
  - Groups of neighboring countries that form alliances to encourage trade.
  - Examples:
    - European Union (الاتحاد الأوروبي)
    - (رابطة دول جنوب شرق آسيا) ASEAN

#### Conclusion

International trade is a cornerstone of globalization, enabling countries to access goods and services, stimulate economic growth, and build global connections. However, managing trade

barriers and fostering fair trade practices remain essential for ensuring equitable benefits for all nations involved.

نظرية التجارة الجديدة

## Terminology:

New Trade Theory

English Term	Arabic Term
International Trade	التجارة الدولية
Exports	الصادرات
Imports	الواردات
Absolute Advantage	الميزة المطلقة
Comparative Advantage	الميزة النسبية
Tariffs	التعريفات الجمركية
Quotas	الحصص
Trade Embargo	الحظر التجاري
Non-Tariff Barriers	الحواجز غير الجمركية
Free Trade Agreement	اتفاقية التجارة الحرة
World Trade Organization (WTO)	منظمة التجارة العالمية
Regional Trade Blocs	التكتلات التجارية الإقليمية
Economic Growth	النمو الاقتصادي
Specialization	التخصص
Heckscher-Ohlin Theory	نظرية هيكشر-أوهلين